

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 13197 190314Z

64

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 031401

P 190300Z SEP 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3419

UNCLAS TOKYO 13197

FOOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: TC NOVEMBER MICROWAVE SHOW

REF: (A) TOKYO 11019 PARA THREE; (B) TOKYO 12560 PARA FOUR

1. (REF (A)C RON SOYAMA, YOGOGAWA-HEWLETT-PACKARD, INFORMED TC SEPT 17 THAT PER SEPT 16 TELEX RECD FROM HEWLETT-PACKARD, DAVE STRUTHERS, AD PROMOTION MGR/HPA DIV, SUBMITTED OIM PA WITH \$900 COOPERATOR CONTRIBUTION AUGUST 220. WITHOUT KNOWING THIS, SOYAMA SUBMITTED PA/ALL DOCUMENTS EXCEPT CONTRIBUTION TO TC FOR H-P. SOYAMA NOW WISHES OIM PROCESS \$900 CHECK FROM STRUTHERS. TC FORWARDING PA FROM SOYAMA TO OIM PER PROCESSING.

2. REF (B): S. KATO, SR DIRECTOR/SEKI AND CO., WILL PARTICIPATE REPRESENTING FOLLWING FIRM: (A) CALIFORNIA MICROWAVE INC., SUNNYVALE, CALIF, DAVID ARTHUR, INTL SALES MGR, (408) 732-4000, FERRITE DEVICES, OSCILLATORS, MODEL APE SIGNAL SOURCES; (B) GENERAL MICROWAVE CORP., FARMINGDALE, NY, MOE WIND, VP/GEN SALES MGR, (516) 694-3600, POWER METERS, MONITORS, RAHAM; (C) PACIFIC MEASUREMENTS INC., PALO ALTO, CALIF, DEAN E. ARMANN, SALES MGR, (415) 494-2900, POWER METERS AND ANALYZERS, SWEEP FREQUENCY MEASUREMENT SYSTEM; (D) WATKINS-JOHNSON CO., PALO ALTO, CALIF, RONALD J. COLTON, HEAD/EXPORT, CALIFORNIA PLANTS, WATKINS-JOHNSON LINT, (415) 493-4141, MIXERS, YIG DEVICES, FILTERS; (E) WILTRON CO., UNCLASSIFIED

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PALO ALTO, CALIF, WILLIAM E. JARVIS, PRES, (415) 494-6666,

SWEEP GENERATORS, VSWR BRIDGES, RF DETECTORS. SEKI AN CO. HAS OBTAINED CONCURRENCE RE EXHIBITION ARRANGEMENT ALL PRINCIPALS EXCEPT GENERAL MICROWAVE. PLS ENCOURAGE PARTICIPATION AND ADVISE OIM CONFIRMATION SOONEST. SEKI WILL SUBMIT TC PA/NON-ESTABLISHED CONTRIBUTION CLAIMING ALL PRINCIPALS, EXCEPT WATKINS-JOHNSON AND WILTRON, ARE NON-ESTABLISHED AND DISPLAYING NEW PRODUCTS (FYI: EXHIBIT PRODUCTS LISTED ABOVE ONLY SOME OF DISPLAY ITEMS).

3. REQUEST OIM REPLY TOKYO 12184, TOKYO 12560 PARAS SIX AND SEVEN, BY PRIORITY CABLE.
HODGSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 19 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
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Review History: RELEASED <13 MAR 2003 by maustmc>; APPROVED <14 MAY 2003 by GolinoFR>
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Margaret P. Grafeld
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06 JUL 2006

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Subject: TC NOVEMBER MICROWAVE SHOW
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